From: Emnetu - 7 pages - To: Newix
Fax: 04-542596 - 28/3/1992 - Fax: 873-1334152
Stavanger, Norway - Asmara, Eritrea

Your fax of 22/2/1992 is received. Here is some development on the issues mentioned: Please note that EB has changed name to ABB.

- Brochures and technical data on the various equipments I mentioned in my previous telefax has been sent to you week 7 with the two norwegian visitors from the Red Cross. It is sent via Nerayo in ERA. I hope you have received it by now.
- 2. <u>Saturn-Compact.</u> There is a telex equipment that can replace QWINT. It is called OKITEX and is a Japanese make. It can be delivered with a single port or with two. The price is 25.000 NOK for the single port and 33.500 for the dual port. Many ABB customers have expressed dissatisfaction with the functions of QWINT. ABB has been looking for alternative which ended up in the recommendation of OKITEX. OKITEX with dual port provides connection with a PC which enables a user to do all the writing and printing from his PC. More information is available on the brochure following this telefax transmission.
- Regarding the use of <u>communication via modern</u> it seems everything
 is in place and operation can start at anytime. Just a reminder
 that two software programmes are in the possession of Nerayo.
 One is called PROCOMM and the other TELIX.
- 4. Trainer. The good news about the trainer did not turn out to be all that good. WFP has changed its mind and have proposed to ABB to make the whole training programme at their Rome office. Consequently I have asked ABB to submit a proforma invoice. The cost analysis is reasonable by European standard but it can be too expensive for us. I have made a counter proposal and if ABB agrees the bill will be reduced by about 45%. A copy of my letter is following in this transmission.
- 5. If you have any comment to the above mentioned development let me know. Otherwise it should be clear to start the next phase of arranging a travel schedule for the trainer. At the same time let me know if I should prepare a purchase order for the Saturn-Compact and Saturn-3S.90. I am of the opinion that if we manage to match the delivery of the equipments to be purchased with the travel schedule of the trainer we will save the shipment cost and you will take full advantage of the trainer's presence in Asmara to install and train the operation of the terminals.
- 6. Should the expence of the trainer and eventually the purchase order of the equipments be allocated to ERA/UK budget or Economy Department in Rome?

Best regards,